

In career transition? As you explore your options, explore us!

"B & L Financial Architects will recruit, train, and retain financial professionals cost effectively and with integrity." -Kevin E. Baldwin, CLU, ChFC Managing Director



We are currently proactively recruiting aspiring individuals who believe that integrity and commitment are the paths to enjoying personal and professional success.

Our focus is to serve

the Emerging Affluent / **Business Owner market** across New England. By providing these clients with accurate and timely information, quality financial products and services, we help them to create and protect their financial well-being, as well as their families and businesses.



Why "financial architects? In the same way that people engage an architect to design a custom home, clients partner with us to design, build and maintain their custom financial futures.

We are currently building our sales team in Southern New England. If you would like more information about becoming a successful Financial Professional within B & L Financial Architects, please contact us today. We look forward to hearing from you soon, and assisting with your career development.

"The annals of business history are full of highly-motivated people who went through challenging career transitions and came out stronger and more successful than ever. With enthusiasm and vision, a transition can be a blessing, not a curse." -Susan M. Lampros, FLMI, ACS

Managing Director

Although an understanding of financial terms and financial knowledge are excellent to bring to the table, they are by no means a "requirement."

We concentrate on YOU, your

personality and your desire to achieve success through your continued, positive-forward progression within our training program. We desire to develop our team with individuals who have achieved success in both academics and life. and who passionately want to develop their own practice. We integrate skill and knowledge-based training, in support of the client development process. Focus is on prospecting and the factfinding interview.



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